



ProjectPro helped a full-service lawn and landscape maintenance company with Dynamics Business Central and an add-on of ProjectPro to streamline their subcontract operations.

THE CLIENT

Our client is a full-service lawn and landscape maintenance company focusing on residential and commercial properties in the US.

CHALLENGES

Before ProjectPro was implemented, the client used Dynamics Business Central as a standalone system. The job-related costing and billing processes needed to be improved in Dynamics Business Central, driving several issues such as:

- There was no space for defining standard cost code structure across the company in Dynamics Business Central.
- Multiple formats of AIA Progress Billings
- No way to summarize billing codes on the Progress Billings
- No uniform method for managing change orders
- Inability to track work being outsourced to third parties along with their documentation
- Unable to streamline Project Manager's month-end job forecasts
- Created consolidated financial reporting outside of their ERP software
- Ineffective estimation reports
- Improper approvals and workflows
- Poor costing and ineffective management of the system
- Unable to compute Gross Margin while sending Quotes to customers

APPROACH & SOLUTION

The client was previously handling their operations and accounting using Dynamics Business Central. However, it lacked certain features related to its business requirement.

TECHNOLOGY USED

All-in-one construction accounting software and Dynamics Business Central

We sought to secure a Microsoft-based ERP to handle multiple divisions with better project costing and management capabilities.

Along with Microsoft Dynamics Business Central implementation, we provided ProjectPro. This enabled them to improve their job costing, project billings, and project management.

MODULES IMPLEMENTED

- ProjectPro Basic
- ProjectPro Progress Billings with Retention
- ProjectPro Subcontract Management
- ProjectPro Job Material Planning
- ProjectPro Advanced Job Labor

THE TEAM

To handle implementation and support for the client, we assigned a Project Manager. The PM was responsible for managing the in and out activities and processes throughout the implementation process.

We also assigned Business Analysts for discovery, documentation, configuration, training, and testing for ProjectPro. And a developer for analyzing the feasibility and executing the additional developments.

THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now able to:

- Standardize their cost code structure, including the ability to use job templates
- Manage AIA Progress Billings and group and summarize contract lines
- Map the outsourced work with the help of a subcontract module in ProjectPro, along with related document management
- Access real-time progress invoicing along with related AIA G702 & G703 document compliances
- Access real-time project performance visibility with better control of project management and operations
- Improve Project Manager's month-end job forecasting process and accuracy by capturing hours to complete by task and visibility to remaining committed purchase orders
- Streamline Job operations and management
- Access to a centralized database accessible to all the departments with integrated information relevant to general business operations and job site operations
- Gain real-time project progress tracking and real-time progress billing
- Manage detailed Job specific and financial reporting
- Customize functionality developed to compute Gross Margins on Job quotes based on Cost categories



20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

GLOBAL ADDRESSES

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Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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REQUEST A DEMO

Company Certifications



ISO 9001: 2008
CERTIFIED

